# U.S. SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 10-QSB

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended June 30, 2004

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from\_\_\_\_\_ to \_\_\_\_

Commission file number: 001-13467

# **COMMONWEALTH BIOTECHNOLOGIES, INC.**

(Exact name of small business issuer as specified in its charter)

Virginia (State or other jurisdiction of incorporation or organization) 54-1641133 (I.R.S. Employer Identification No.)

601 Biotech Drive, Richmond, Virginia 23235 (Address of principal executive offices)

> (804) 648-3820 (Issuer's telephone number)

Check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

As of August 16, 2004, 3,201,556 shares of common stock, no par value, of the registrant were outstanding.

Transitional Small Business Disclosure Format (Check one) Yes 🗆 No 🗵

# COMMONWEALTH BIOTECHNOLOGIES, INC.

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# PART I FINANCIAL INFORMATION

#### Commonwealth Biotechnologies, Inc. Balance Sheets

	June 30, 2004	December 31, 2003
	(Unaudited)	
Assets		
Current Assets		
Cash and cash equivalents	\$ 2,860,329	\$ 294,922
Accounts receivable	1,063,845	799,981
Prepaid expenses and inventory	113,676	60,936
Total current assets	4,037,850	1,155,839
Property and Equipment, net	5,686,247	5,649,657
Other Assets		
Restricted cash	518,211	569,255
Bond issue costs, net	201,159	206,462
		200,402
Total other assets	719,370	775,717
	\$ 10,443,467	\$ 7,581,213
Liabilities and Stockholders' Equity		
Current Liabilities	<b>* *</b> • <b>*</b> • • • •	<b>* * * * * * * * * *</b>
Current maturities of long term debt	\$ 105,000	\$ 100,000
Accounts payable and other current liabilities	357,981	465,624
Deferred revenue and customer deposits	8,595	14,296
Total current liabilities	471,576	579,920
Long Term Debt		
	3,525,000	3,630,000
Bonds payable	5,525,000	3,030,000
Total long term debt	3,525,000	3,630,000
Stockholders' Equity		
Common stock, no par value, 10,000,000 shares authorized June 30, 2004–3,201,556; December 31, 2003 – 2,534,928 shares issued and outstanding	_	_
Additional paid-in capital	15,295,711	12,315,806
Accumulated deficit	(8,848,820)	(8,944,513)
Total stockholders' equity	6,446,891	3,371,293
	\$ 10,443,467	\$ 7,581,213
	\$ 10,110,107	\$ 7,501,215

See Notes To Financial Statements

# Commonwealth Biotechnologies, Inc. Statements of Operations

	Three Mor	Three Months Ended		Six Months Ended	
	June 30, 2004	June 30, 2003	June 30, 2004	June 30, 2003	
	(Unat	ıdited)	(Unau	udited)	
Revenue					
Lab Services	\$ 116,676	\$ 150,228	\$ 179,006	\$ 291,868	
Commercial contracts	215,235	192,567	470,207	413,118	
Government contracts	994,003	733,750	2,026,662	1,415,457	
Genetic identity	16,543	82,926	31,740	155,792	
Clinical services	53,928	72,816	101,449	110,423	
Product sales	7,050	600	7450	1,010	
Other revenue	975	410	1,345	830	
Total revenue	1,404,410	1,233,297	2,817,859	2,388,498	
Costs of services					
Direct Labor	283,781	288,504	581,531	575,433	
Direct Materials	235,698	191,623	467,387	406,878	
Overhead	404,391	355,040	781,432	734,093	
Total costs of services	923,870	835,167	1,830,350	1,716,404	
Selling, General & Administrative	397,090	382,888	782,066	723,641	
Operating income/(loss)	83,450	15,242	205,443	(51,547)	
Other income (expenses)					
	(64,911)	(61,258)	(114,046)	(128,679)	
Interest expense Interest income	3,547	820	4,296	2,061	
interest income		820	4,290	2,001	
Total other income (expense)	(61,364)	(60,438)	(109,750)	(126,618)	
Net Income/(loss)	\$ 22,086	\$ (45,196)	\$ 95,693	\$ (178,165)	
Basic and diluted income (loss) per common share	\$ 0.01	\$ (0.02)	\$ 0.03	\$ (0.07)	
		,	-		

See Notes to Financial Statements

# Commonwealth Biotechnologies, Inc. Statements of Cash Flows

		Six Months Ended	
		June 30, 2004	June 30, 2003
		(Unau	dited)
sh Flows from Operating Activities			
t income (loss)		\$ 95,693	\$ (178,165)
justments to reconcile net income (loss) to net cash used in operation	rating activities		
Depreciation and amortization		308,600	310,811
Non-cash issuance of stock in lieu of board fees		—	—
Changes in:			
Accounts receivable		(263,864)	(221,598)
Prepaid expenses and inventory		(52,740)	(31,554)
Accounts payable and other current liabilities		(107,643)	(52,643)
Deferred revenue		(5,701)	130,020
t cash (used in) operating activities		(25,655)	(43,129)
sh Flows from Investing Activities			
chases of property, plant and equipment		(339,889)	(8,441)
t cash provided by ( used in) investing activities		(339,889)	(8,441)
sh Flows from Financing Activities			
uance of common stock		2,979,905	109,167
ncipal payments on demand note payable and long term debt		(100,000)	(158,291)
stricted cash		51,046	50,308
t cash provided by (used in) by financing activities		2,930,951	1,184
t increase (decrease) in cash and cash equivalents		2,565,407	(50,386)
sh and cash equivalents, beginning of period		\$ 294.922	\$ 270,144
sh and cash equivalents, end of period		\$ 2,860,329	\$ 219,758
pplemental Disclosure of Cash Flow Information			
Cash payments for interest		\$ 114,046	\$ 123,307
t cash provided by (used in) by financing activities t increase (decrease) in cash and cash equivalents sh and cash equivalents, beginning of period sh and cash equivalents, end of period pplemental Disclosure of Cash Flow Information		\$ 1,046 2,930,951 2,565,407 \$ 294,922 \$ 2,860,329	( \$ 2 \$ 2

See Notes to Financial Statements.

#### COMMONWEALTH BIOTECHNOLOGIES, INC. NOTES TO FINANCIAL STATEMENTS

#### NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited financial statements (except for the balance sheet at December 31, 2003, which is derived from audited financial statements) have been prepared in accordance with generally accepted accounting principles for interim financial statements and Regulation S-B of the Securities and Exchange Commission. Accordingly, they do not include all of the information required by generally accepted accounting principles for complete financial statements. In the opinion of the Company, all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position and the results of operations for the periods presented have been included. The results of operations for the three and six months ended June 30, 2004 are not necessarily indicative of the results that may be expected for the year ending December 31, 2004. Certain revenues on the statements of operations for the three and six months ended June 30, 2003 have been reclassified with no effect on net income or loss per common share, to be consistent with the classifications adopted for the six months ended June 30, 2004.

#### NOTE 2. STOCK OPTIONS

The Company accounts for its employee stock plan and management warrants under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related Interpretations. Accordingly, no stock based compensation cost has been recognized as all options and warrants granted had an exercise price equal to the market value of the underlying common stock on the date of grant. The following table illustrates the effect on the net income (loss) and income and (loss) per share had compensation cost for all the stock-based compensation been determined based on the grant date of fair values on awards consistent with the method described in FASB Statement No. 123, Accounting for Stock-Based Compensation:

<sup>4</sup> 

The following tables summarizes options outstanding:

		Six Months Ended June 30, 2004	
	Shares		tted avg cise price
Options and warrants outstanding		_	
Beginning of period	1,186,572	\$	5.03
Granted	154,103		6.87
Expired	(159,244)		97
Exercised	(266,628)		2.69
Options and warrants outstanding at end of period	914,803		7.15
· · · ·			
Options and warrants exercisable at end of period	685,006		4.43
· ·			

		Months Ended e 30, 2004	onths Ended e 30, 2004
Net income:		\$ 22,086	\$ 95,693
As reported: Proforma effect of recognizing stock-based compensation in accordance with FASB No. 123		(2,540)	(82,523)
Proforma		\$ 19,546	\$ 13,170
Income/(loss) per common share: As reported		\$ 0.01	\$ 0.03
Proforma effect of recognizing stock-based compensation in accordance with FASB 123		\$ 0.00	\$ (0.02)
Proforma income (loss) per common share		\$ 0.01	\$ 0.01
	5		

## NOTE 3. EARNINGS (LOSS) PER SHARE

The Company follows the guidance provided in the Statement of Financial Accounting Standards ("SFAS") No. 128, Earnings Per Share, which establishes standards for computing and presenting earnings per share and applies to entities with publicly held common stock or potential common stock. Basic earnings (loss) per common share is computed by dividing the net earnings (loss) by the weighted average number of common shares outstanding during the period. Diluted per share amounts assume the conversion, exercise or issuance of all potential common stock instruments such as warrants and convertible securities, unless the effect is to reduce a loss or increase earnings per share. At June 30, 2003, common stock instruments have not been included in the computation of earnings per share because their inclusion would have been an anti-dilutive effect.

The following table indicates the weighted average shares outstanding for the period.

		Three Months Ended		Six Months Ended	
	June 30, 2004	June 30, 2003	June 30, 2004	June 30, 2003	
Basic Shares Dilutive effect of stock options	2,810,919 315,630	2,504,483	2,717,327 259,307	2,456,271	
Dilutive Shares	3,126,549	2,504,483	2,976,634	2,456,271	

#### NOTE 4. PRIVATE PLACEMENT OF 400,000 SHARES OF COMMON STOCK

On May 27, 2004, the Company successfully sold an aggregate of 400,000 shares of its common stock, without par value per share, and warrants to purchase an additional 100,000 shares of common stock to several accredited investors. The shares were sold for a cash consideration of \$6.25 per share, for a total of \$2,500,000. Net proceeds to the Company were \$2,300,909. Jessup & Lamont, (Jessup), a registered broker-dealer, acted exclusively as the placement agent for the transaction. The exercise price for the warrants, which are exercisable for a period of five years were set at 110% of the closing price of the Company's common stock on the closing date of the transaction.



## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following should be read in conjunction with the Company's Financial Statements and Notes included herein.

#### Overview

The Company's revenues are derived principally from providing macromolecular synthetic and analytical services to researchers in the biotechnology industry or who are engaged in life sciences research in government or academic labs throughout the world. Development of innovative technologies for biotechnology requires sophisticated laboratory techniques and the Company provides these services to customers on a contract basis. The Company's customers consist of private companies, academic institutions and government agencies, all of which use biological processes to develop products for health care, agricultural, and other purposes.

The Company generally derives revenue from two types of customers: those who require a discrete set of services ("lab services"), and those who contract with the Company on an extended basis for performance of a variety of services (commercial contracts, and government contracts). The Company continues to grow its defense contract business and is now actively engaged in all areas in bio defense related work.

More often than not, the Company's customers provide repeat business to the Company. The Company views commercial, drug development, and government contracts as the more important sources of revenue. The Company has continued to focus its efforts on identifying these customers. These contracts generally range from a few months to more than a year. Revenues are generally recognized as services are rendered or as products are delivered. In addition, revenue is also recognized with performance-based installments payable over the contract as milestones are achieved.

The Company also derives revenues from genetic identity and clinical services. There has been a dramatic and constant increase in the number of molecular diagnostic assays performed. The Company designed and implemented molecular diagnostic assays for the presence of DNA attributable to the various human herpes viruses. This platform technology is being used to serve individual patients across the country and in support of an on-going clinical study with a new anti-viral therapeutic. The Company has grown its molecular diagnostic platform in several other critical areas and its services are being used in support of still other on-going clinical trials and in support of fundamental research and development programs for its clients.

#### **Results of Operations**

#### Three Months Ended June 30, 2004 Compared with Three Months Ended June 30, 2003.

#### Revenues

The Company experienced fluctuations in all revenue categories. Continuation of existing projects, or engagement for future projects is usually dependent upon the customer's satisfaction with the scientific results provided in initial phases of the scientific program. Continuation of existing projects or engagement of future projects also often depends upon factors beyond the Company's control, such as the timing of product development and commercialization programs of the Company's customers. The combined impact of commencement and termination of research contracts from several large customers and unpredictable fluctuations in revenue for laboratory services can result in very large fluctuations in financial performance.

Gross revenues increased by \$171,113 or 13.9% from \$1,233,297 during the second quarter of 2003 (the "2003 Quarter") to \$1,404,410 during second quarter of 2004 (the "2004 Quarter").

Revenues realized from lab services decreased by \$33,552 or 22.3% from \$150,228 during the 2003 Quarter to \$116,676 during the 2004 Quarter. This decrease is primarily due to an the effort of the Company to move away from short-term work and begin to focus on long-term commercial and government contracts.

Revenues realized from commercial contracts increased by \$22,668 or 11.8%, from \$192,567 during the 2003 Quarter to \$215,235 during the 2004 Quarter. This increase is primarily due to work being done for major contract during the 2004 Quarter.

Revenues realized from various government contracts increased by \$260,253 or 35.5%, from \$733,750 during the 2003 Quarter to \$994,003 during the 2004 Quarter. This increase was primarily due to additional work required by the contract to be completed during the 2004 Quarter.

Revenues realized from genetic testing decreased by \$66,383 or 80.1%, from \$82,926 during the 2003 Quarter to \$16,543 during the 2004 Quarter. This decrease is a direct result of the completion of three genetic contracts prior to the 2004 Quarter.

Clinical testing decreased by \$18,889 or 25.9%, from \$72,817 during the 2003 Quarter to \$53,928 during the 2004 Quarter. This decrease is a direct result of the completion of one major contract in the prior period.



#### Cost of Services

Cost of services consists primarily of materials, labor, subcontractor costs and overhead. The cost of services increased by \$88,703 or 10.6%, from \$835,167 during the 2003 Quarter to \$923,870 during the 2004 Quarter. The cost of services as a percentage of revenue was 65.7% and 67.8% during the 2004 and 2003 quarters, respectively.

The costs for direct materials increased by \$44,075, or 23.0%, from \$191,623 during the 2003 Quarter to \$235,698 during the 2004 Quarter. This increase is directly attributable to an increase in material costs charged against new projects.

Overhead cost consists of indirect labor, depreciation, freight charges, repairs and miscellaneous supplies not directly related to a particular project. Total overhead costs increased by \$49,351, or 13.9%, from \$355,040 during the 2003 Quarter to \$404,391 during the 2004 Quarter. Increases in overhead are due to additional maintenance and repairs and equipment purchases not falling under the capitalization policy.

#### Sales, General and Administrative

Sales, general and administrative expenses ("SGA") consist primarily of compensation and related costs for administrative, marketing and sales personnel, facility expenditures, professional fees, consulting, taxes, and depreciation. Total SGA costs increased by \$14,202, or 3.7%, from \$382,888 during the 2003 Quarter to \$397,090 during 2004 Quarter. As a percentage of revenue, these costs were 28.2% and 31.0% during 2004 and 2003.

Total compensation and benefits decreased by \$19,498 or 13.7% from \$142,284 during the 2003 Quarter to \$122,786 during the 2004 Quarter. This decrease is attributable to a one time accrual adjustment to vacation expense and an allocation of salaries to Direct Labor. Professional Fees increased by \$9,973 or 15.4% from \$64,813 during the 2003 Quarter to \$74,786 during the 2004 Quarter. This increase is due to payments made to an employee search organization to fill a position in production. Office expense increased by \$7,648, or 43.1% from \$17,756 during the 2003 Quarter to \$25,404 during the 2004 Quarter. This increase is primarily due to new anti-virus software purchased by the Company. Other costs decreased by \$12,831 or 40.2% from \$31,910 during the 2003 Quarter to \$19,079 during the 2004 Quarter. This increase is primarily due to the quarter. Marketing costs increased by \$31,234 or 58.5%, from \$53,371 during the 2003 Quarter to \$84,605 during the 2004 Quarter. This increase was primarily due to the addition of a Senior Vice President for Strategic Business Development with his focus on building the revenue stream of the Company. In addition, consulting fees increased due to the hiring of an outside agency to identify 3<sup>rd</sup> party licensing possibilities with HepArrest.

#### Other Income (Expenses)

Interest income during the 2003 Quarter compared to the 2004 Quarter remained relatively flat with a slight increase of \$2,728. Additional interest earned is from the private placement in May. Interest costs incurred by the Company during the 2004 and 2003 Quarters included (1) interest paid to financial institutions for loans made to the Company; (2) interest paid for the Company's industrial revenue bonds ("IRBs"); and (3) amortization of costs incurred as a consequence of the completion of the Company's IRB financing. Interest expense (excluding amortization) increased \$3,653 or 6.2% from \$58,572 during the 2003 Quarter to \$62,225 during the 2004 Quarter.

#### **Results of Operations**

#### Six Months Ended June 30, 2004 Compared with Six Months Ended June 30, 2003.

#### Revenues

As mentioned in the quarterly comparisons, the Company experienced fluctuations in all revenue categories. Continuation of existing projects or engagement for future projects is usually dependent upon the customer's satisfaction with the scientific results provided in initial phases of the scientific program. Continuation of existing projects or engagement of future projects also often depends upon factors beyond the Company's control, such as the timing of product development and commercialization programs of the Company's customers. The combined impact of commencement and termination of research contracts from several large customers and unpredictable fluctuations in revenue for laboratory services can result in very large fluctuations in financial performance.

Gross revenues increased by \$429,361 or 18.0% from \$2,388,498 during the 2003 Period (the "2003 Period") to \$2,817,859 during the 2004 Period (the "2004 Period").

Revenues realized from lab services decreased by \$112,862 or 38.7% from \$291,868 during the 2003 Period to \$179,006 during the 2004 Period. This decrease is primarily due to an the effort of the Company to move away from short-term work and begin to focus on long-term commercial and government contracts.

Revenues realized from various commercial contracts increased by \$57,088 or 13.8%, from \$413,118 during the 2003 Period to \$470,207 during the 2004 Period. This increase is primarily due to work being done on one major project. Of the \$470,207 in commercial contracts one client represents 47.0% of the revenue earned during the 2004 Period. Government contracts increased by \$611,205 or 43.2%, from \$1,415,457 during the 2003 to Period to \$2,026,662 during the 2004 Period. This increase was primarily due to addition of five additional major contracts with a life expectancy of twelve months.

Genetic testing decreased by \$124,052 or 79.6%, from \$155,792 during the 2003 Period to \$31,740 during the 2004 Period. This decrease is a direct result of the completion of two major contracts. Clinical testing decreased by \$8,973 or 8.1%, from \$110,423 during the 2003 Period to \$101,450 during the 2004 Period. This decrease is a result of timing of work on the project.

#### Cost of Services

Cost of services consists primarily of materials, labor, subcontractor costs and overhead. The cost of services increased by \$113,946 or 6.2%, from \$1,716,404 during the 2003 Period to \$1,830,350 during 2004 Period. The cost of services as a percentage of revenue was 64.9% and 71.9% during the 2004 and 2003 periods, respectively.

The costs for direct materials increased by \$60,509, or 14.9%, from \$406,878 during the 2003 Period to \$467,387 during the 2004 Period. This increase is directly attributable to additional projects in 2004 compared to 2003.

Overhead cost consists of indirect labor, depreciation, freight charges, repairs and miscellaneous supplies not directly related to a particular project. Total overhead costs increased by \$47,339 or 6.4%, from \$734,093 during the 2003 Period to \$781,432 during the 2004 Period. Increases in overhead are due to additional costs, maintenance and repairs, and equipment purchases not falling under the capitalization policy of the Company.

#### Sales, General and Administrative

SGA consists primarily of compensation and related costs for administrative, marketing and sales personnel, facility expenditures, professional fees, consulting, taxes, and depreciation. Total SGA costs increased by \$58,425, or 8.1%, from \$723,641 during the 2003 Period to \$782,066 during 2004 Period. As a percentage of revenue, these costs were 27.8% and 30.3% during 2004 and 2003, respectively.

Professional fees increased by \$22,954, or 21.1%, from \$109,018 during the 2003 Period to \$131,972 during the 2004 Period. This increase is due to payments made to an employee search organization to fill a position in production. Office expenses increased by \$15,105 or 42.8% from \$35,286 during the 2003 Period to \$50,391 during the 2004 Period. This increase is primarily due to new anti-virus software purchased by the Company. Other costs decreased by \$12,078 or 21.2% from \$56,904 during the 2003 Period to \$44,826 during the 2004 Period. This decrease is primarily due to the reduction of bad debt accrued for the period.

Marketing costs increased by \$29,509 or 26.1%, from \$113,146 during the 2003 Period to \$142,654 during the 2004 Period. This increase was primarily due to the addition of a Senior Vice President for Strategic Business Development with his focus on building the revenue stream of the Company. In addition, consulting fees increased due to the hiring of an outside agency to identify 3<sup>rd</sup> party licensing possibilities with HepArrest.

#### Other Income (Expenses)

Interest income during the 2003 Period compared to the 2004 Period remained relatively flat with a slight increase of \$2,235. Additional interest earned is from the private placement in May. Interest costs incurred by the Company during the 2004 and 2003 Period's included (1) interest paid to financial



institutions for loans made to the Company; (2) interest paid for the Company's IRBs; and (3) amortization of costs incurred as a consequence of the completion of the Company's IRB financing. Interest expense (excluding amortization) decreased \$14,634 or 11.9% from \$123,308 during the 2003 Period to \$108,674 during the 2004 Period.

#### Liquidity and Capital Resources

The 2004 Period reflected negative cash provided from operating activities of (\$25,655), as compared to \$(43,129) during the 2003 Period. This was primarily due to the Company reporting net income of \$95,693 and an increase in accounts receivable of \$263,864 and a decrease in account payables of \$105,683. Depreciation and amortization for the 2004 Period was \$308,601.

The 2004 Period reflected a use of cash from investing activities of \$339,889, as compared to \$8,441 during the 2003 Period. The increase reflects the purchase of equipment needed to maintain and begin servicing new contract work.

The 2004 Period reflected net cash from financing activities of \$2,930,951, as compared to \$1,184 during the 2003 Period. In March 2004, the Company received approximately \$563,000 from the exercise of stock options. In May 2004, the Company received approximately \$2,300,000 (net of expenses) from the private placement of 400,000 shares of its common stock.

Net working capital as of June 30, 2004 and December 31, 2003 was \$3,566,274 and \$575,909 respectively. This increase is a direct result from the cash received from the exercise of stock options, the private placement and increase in accounts receivables.

#### Critical Accounting Policies

#### A summary of the Company's critical accounting policies follows:

Estimates: The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of asset and liabilities and disclosure of contingent asset and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

Revenue Recognition: The Company recognizes revenue upon the completion of laboratory service projects, or upon the delivery and acceptance of biologically relevant materials that have been synthesized in accordance with project terms. Laboratory service projects are generally administered under fee for service contracts. Any revenues from research and development arrangements, including corporate contracts and research grants, are recognized pursuant to the terms of the related agreements as work is performed, or scientific milestones, if any are achieved. Amounts received in advance of the performance of services or acceptance of a milestone, are recorded as deferred revenue.

Accounts receivable: Accounts receivable are carried at original invoice amount less an estimate for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by regularly evaluating individual customer receivables and considering a customer's financial condition, credit history, and current economic conditions. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received.

CBI has met the SEC and NASDAQ Corporate Governance Rules.

As a consequence of the Sarbanes-Oxley Act, NASDAQ imposed certain changes in the rules of corporate governance which are aimed at strengthening its listing standards. The Securities and Exchange Commission (SEC) approved the rules imposed by NASDAQ which include:

- Independent Directors. CBI's Board is composed of 4 independent and 3 employee directors.
- The Independent Directors serve on the three principal committees; Audit, Compensation and Nominations.
- · The Independent Directors meet in executive session at each quarterly Board meeting.
- At least one Independent Director, Mr. Sam Sears, who serves on the Audit Committee, meets all of the requirements as defined by the SEC for being a "financial expert."
- The Audit Committee reviews and approves all related-party transactions. CBI has adapted a formal Corporate Code of Conduct. Copies are available on request from Dr. Robert B. Harris, President and Chief Executive Officer, and on the Company's website at <u>www.cbi-biotech.com</u>.

#### Forward Looking Statements

Management has included herein certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. When used, statements that are not historical in nature, including the words "anticipated", "estimate", "should", "expect", "believe", "intend", and similar expressions are intended to identify forward-looking statements. Such statements are, by their nature, subject to certain risks and uncertainties.

Among the factors that could cause the actual results to differ materially from those projected are the following:

- · business conditions and the general economy;
- the development and implementation of the Company's long-term business goals;
- federal, state, and local regulatory environment;
- lack of demand for the Company's services;

- the ability of the Company's customers to perform services similar to those offered by the Company "in-house";
- potential cost containment by the Company's customers resulting in fewer research and development projects;
- · the Company's ability to receive accreditation to provide various services, including, but not limited to paternity testing;
- the Company's ability to hire and retain highly skilled employees; and
- Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected are detailed from time to time in reports filed by the company with the Securities and Exchange Commission, including Forms 8-K, 10-QSB, and 10-KSB.

#### **ITEM 3. CONTROLS AND PROCEDURES**

The Company's Chief Executive Officer and Controller (principal executive officer and principal financial officer, respectively) have concluded based on their evaluation as of June 30, 2004 that the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15c) under the Securities Act of 1934, as amended ("Exchange Act")) are effective to ensure that information required to be disclosed by the Company in the reports filed or submitted by the Company under the Exchange Act is accumulated, recorded, processed, summarized and reported to management, including the Company's principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding whether or not disclosure is required.

During the quarterly period ended June 30, 2004, there were no changes in our "internal controls over financial reporting" (as defined in Rule 13a-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect the Company's internal controls over financial reporting.

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## PART II OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

Not applicable.

## ITEM 2. CHANGES IN SECURITIES AND SMALL BUSINESS ISSUER PURCHASES OF EQUITY SECURITIES

On May 27, 2004, the Company announced that it had sold an aggregate of 400,000 shares of its common stock, without par value per share (the "PIPE Shares"), and warrants to purchase an additional 100,000 shares of common stock (the "Warrants") to several accredited investors (the "PIPE Transaction"). The PIPE Shares were sold for a cash consideration of \$6.25 per share, or a total of \$2,500,000. The Warrants are exercisable for a period of five years from the date of issuance at an exercise price equal to \$7.59 per share. The transaction is pursuant to the terms of that certain Subscription Agreement by and between the Company and the purchasers thereto dated as of May 27, 2004. The PIPE Shares were issued in a private placement transaction pursuant to Section 4(2) and Regulation D under the Securities Act of 1933, as amended. Pursuant to the PIPE Transaction, the Company also agreed to cause a resale registration statement covering the PIPE Shares and the shares of common stock underlying the Warrants. In connection with this offering, the Company paid Jessup & Lamont, a registered broker-dealer, a placement fee equal to \$150,000 plus warrants to purchase 24,000 shares of common stock at a exercise price of \$7.50 per share. Such warrants have five-year terms. The Company received net proceeds from the offering of \$2,300,909.

# **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On May 14, 2004, the Company held its Annual Meeting of Shareholders. The following were the results of the meeting.

1. The shareholders elected Thomas R. Reynolds, James D. Causey (Class I Directors) and Peter C. Einselen (Class II Director) as directors to serve specific terms or until their successors are elected and shall have qualified. The votes were as follows:

Director	Votes Cast For	Votes Cast Against	Vote Withheld Broker Non-Votes
Thomas R. Reynolds	2,437,781	1,945	0
James D. Causey	2,407,981	31,745	0
Peter C. Einselen	2,381,786	57,940	0

The following individuals' terms as directors of the Company continued after the meeting:

Director Name	Class	Term Expires
Robert B. Harris	II	2006
Samuel P. Sears	II	2006
Richard J. Freer	III	2005
Donald A. McAfee	III	2005

2. The shareholders of the Company did not ratify the amendment of the Company's Amended and Restated Articles of Incorporation to authorize a new class of undesignated preferred stock.

Votes Cast For	Votes Cast Against	Abstain	Vote Withheld Broker Non-Votes
1,174,416	68,732	1,596	1,194,982

3. The shareholders of the Company ratified the approval of the Company's 2002 Stock Incentive Plan.

Votes Cast For	Votes Cast Against	Abstain	Vote Withheld Broker Non-Votes
1,165,199	73,899	5,646	1,194,982

4. The shareholders of the Company ratified the appointment of BDO Seidman, LLP as independent auditors of the Company for the fiscal year ending December 31, 2004. The votes were as follows:

Votes Cast For	Votes Cast Against	Abstain	Vote Withheld Broker Non-Votes
2,398,208	37,518	37,518	0

# **ITEM 5. OTHER INFORMATION**

Not applicable.

# ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits.		
	Exhibit Number	Description of Exhibit
	4.1	Form of Common Stock Certificate (1)
	10.1	Placement Agreement by and between the Company and Anderson & Strudwick, Incorporated ("A&S") (1)
	10.2	Warrant Agreement between the Company and A&S (1)
	10.3	Warrant Agreement between the Company and Richard J. Freer, as amended (1)
	10.4	Warrant Agreement between the Company and Thomas R. Reynolds, as amended (1)
	10.5	Warrant Agreement between the Company and Robert B. Harris, as amended (1)
	10.6	Employment Agreement for Richard J. Freer (1)
	10.7	Employment Agreement for Thomas R. Reynolds (1)
	10.8	Employment Agreement for Robert B. Harris (1)
	10.9	Executive Severance Agreement for Richard J. Freer (1)
	10.10	Executive Severance Agreement for Thomas R. Reynolds (1)
	10.11	Executive Severance Agreement for Robert B. Harris (1)
	10.12	1997 Stock Incentive Plan, as amended (1)
	10.13	2000 Stock Incentive Plan (3)
	10.14	2002 Stock Incentive Plan, as amended (4)
	10.15	Loan Agreement between the Company and the Virginia Small Business Financing Authority (2)
	10.16	Subscription Agreement, dated May 27, 2004, related to the Company's May 2004 private placement (5)
	31.1	Certification of Robert B. Harris, Ph.D. (6)
	31.2	Certification of James H. Brennan (6)
	32.1	Section 906 Certification of Robert B. Harris, Ph.D. (6)
	32.2	Section 906 Certification of James H. Brennan (6)
In In In In	corporated corporated corporated	d by reference to the Company's Registration Statement on Form SB-2, Registration No. 333-31731. d by reference to the Company's Current Report on Form 8-K, dated April 6, 1998. d by reference to the Company's Registration Statement on Form S-8, Registration No. 333-51074. d by reference to the Company's Registration Statement on Form S-8, Registration No. 333-116583. d by reference to the Company's Amended Current Report on Form 8-K, dated June 4, 2004. ith.

(6)

# (b) Reports on Form 8-K.

On April 30, 2004, the Company filed a Current Report on Form 8-K announcing (a) that it had retained Jessup and Lamont Securities Corp to identify investment capital and (b) its release of results of operations for the first fiscal quarter of 2004.

On May 11 2004, the Company filed a Current Report on Form 8-K relating to the receipt of new contract awards from government sponsors.

On May 24 2004, the Company filed a Current Report on Form 8-K announcing the completion of its \$2,500,000 private placement.

# SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# COMMONWEALTH BIOTECHNOLOGIES, INC.

By: /s/ James H. Brennan

James H. Brennan Controller and Principal Accounting Officer

August 16, 2004

# EXHIBIT INDEX

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- (1) (2) (3) (4)
- (5)

(6)

#### **CERTIFICATION**

I, Robert B. Harris, Ph.D., certify that:

- (1) I have reviewed this Quarterly Report on Form 10-QSB of Commonwealth Biotechnologies, Inc.;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the small business issuer as of, and for, the periods presented in this report;
- (4) The small business issuer's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the small business issuer and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the small business issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the small business issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

- (d) Disclosed in this report any change in the small business issuer's internal control over financial reporting that occurred during the small business issuer's most recent fiscal quarter (the small business issuer's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the small business issuer's internal control over financial reporting; and
- (5) The small business issuer's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the small business issuer's auditors and the audit committee of the small business issuer's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the small business issuer's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the small business issuer's internal control over financial reporting.

Date: August 16, 2004

/s/ Robert B. Harris, Ph.D.

Robert B. Harris, Ph.D. President and Chief Executive Officer

#### **CERTIFICATION**

I, James H. Brennan, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-QSB of Commonwealth Biotechnologies, Inc.;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the small business issuer as of, and for, the periods presented in this report;
- (4) The small business issuer's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the small business issuer and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the small business issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the small business issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

- (d) Disclosed in this report any change in the small business issuer's internal control over financial reporting that occurred during the small business issuer's most recent fiscal quarter (the small business issuer's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the small business issuer's internal control over financial reporting; and
- (5) The small business issuer's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the small business issuer's auditors and the audit committee of the small business issuer's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the small business issuer's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the small business issuer's internal control over financial reporting.

Date: August 16, 2004

/s/ James H. Brennan

James H. Brennan Controller

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Commonwealth Biotechnologies, Inc.(the "Company") on Form 10-QSB for the period ending June 30, 2004 as filed with the Securities and Exchange Commission on August 16, 2004 (the "Report"), I Robert B. Harris, Ph.D., President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 16, 2004

/s/ Robert B. Harris, Ph.D.

Robert B. Harris, Ph.D. President and Chief Executive Officer

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Commonwealth Biotechnologies, Inc.(the "Company") on Form 10-QSB for the period ending June 30, 2004 as filed with the Securities and Exchange Commission on August 16, 2004 (the "Report"), I, James H. Brennan, Controller of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 16, 2004

/s/ James H. Brennan

James H. Brennan Controller